



# Xappex Partner Kit for Salesforce Implementation Partners

At Xappex, we're looking for innovative Salesforce implementation partners to collaborate on seamless data management and automation solutions for Salesforce users. As our partner, you can offer powerful, white-labeled tools to your clients, unlocking new revenue streams for your business while empowering your customers to succeed.



★★★★★  
App Exchange 5/5

Celebrating  
**400,000+**  
Users

## Why partner with Xappex?



### Revenue Sharing Model

Earn 20% of MRR forever for every client using the Xappex solution through your referral. A true win-win—set up a recurring revenue stream for your business.



### White-Label Solutions

Provide our powerful tools under your brand. With fully customizable logos, corporate colors, and templates, your clients see your solution while we handle the heavy lifting behind the scenes.



### Comprehensive Support

Our team offers full support for onboarding, troubleshooting, and updates. Thus, you can focus on growing your business while we ensure everything runs smoothly.



### Extend Your Customer's life cycle

Having your customers use Xappex tools for their daily data management tasks can help you generate billable hours for you, to be set up and maintained.



### Seamless Integration

Offer tools that complement your Salesforce implementation services, helping your clients optimize processes like data syncing, bulk operations, and reporting directly from familiar spreadsheet environments like Excel or Google Sheets.



### Low Effort, High Reward

Xappex solutions can be included in your contracts with minimal effort. Once deployed, they provide consistent value to your clients and recurring revenue to you.



### Transparent Revenue Management

As a partner, you'll have access to your own dedicated Partner Account, where you can:

- Manage client subscriptions and teams.
- Track the revenue generated in real-time.
- Monitor the performance and usage of the tool across your client base.

## What you can offer your clients with Xappex



### Effortless Data Management

Automate bulk uploads, updates, record merges and deletions in Salesforce.



### Enhanced Reporting

Use spreadsheet-based tools for real-time, customizable reports.



### Custom Templates

Build and deliver pre-configured workflows tailored to each client's needs.



### Integrated Processes

Simplify and automate complex data operations without leaving their favorite spreadsheet tool.



### Cost Savings

Enable all team members to view and edit Salesforce data without requiring additional expensive Salesforce licenses.



## How the Partnership works

- 1

**Introduce Xappex to your Clients**
  - Offer the Xappex white-labeled solution as part of your Salesforce implementation or support services.
  - Bundle it into your contracts for added client value.
- 2

**Revenue Share**

Earn **20% of the Monthly Recurring Revenue (MRR)** from every client you onboard—forever.
- 3

**Brand Ownership**

Customize the app with your logo and branding for seamless integration into your service offerings.
- 4

**Partner Portal for Transparency**

Manage client subscriptions, assign teams, and track revenue generation in real-time through your personal Partner Account.
- 5

**Support and Training**

Our team provides ongoing support and training for both you and your clients to ensure maximum value.

## Why our current Partners love working with us

- ▶ **Scalable Revenue Streams**

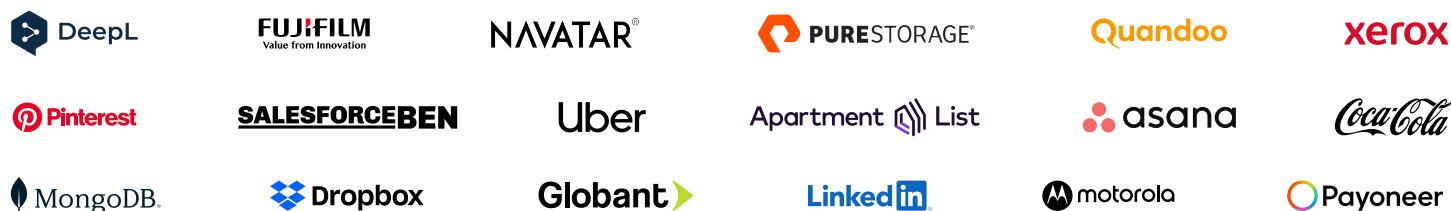
Partners generate passive income without additional overhead.
- ▶ **Simple Onboarding**

Easy to include in contracts with minimal setup required.
- ▶ **Reliable Support**

Xappex handles maintenance and updates so partners can focus on growth.
- ▶ **Transparent Management**

Full visibility into the revenue you generate and the performance of your client accounts.

## Our Trusted Customers



## Next Steps

- Let's Connect:**

Schedule a call with us to discuss your business needs and how Xappex can fit into your offerings.
- Explore the Tools:**

We'll walk you through the product and show you how easy it is to integrate.
- Start Offering Xappex:**

Start offering your clients white-labeled solutions and watch your revenue grow.

### Contact Us

Ready to join the Xappex Partner Program?  
Get in touch today!



[alex@xappex.com](mailto:alex@xappex.com)



[www.xappex.com](http://www.xappex.com)